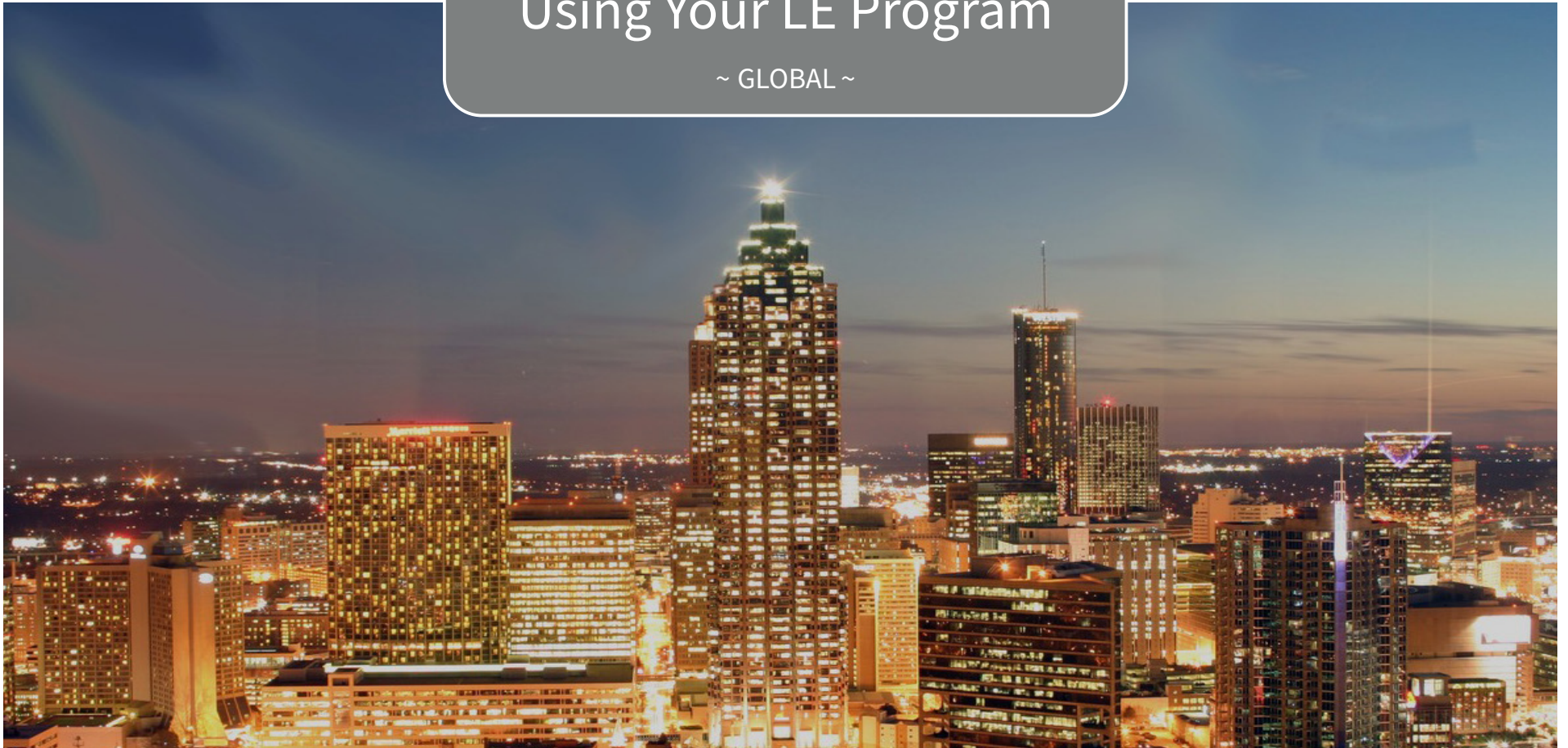




Lodging Econometrics

Plan Business Travel Using Your LE Program

~ GLOBAL ~





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Search Properties • New Construction

How to search for and save **Unbranded New Construction** sites that you can visit:

- **Hotel Information:** type “Unbranded Hotel” in the brand field
- **Location:** indicate a particular kilometer radius search of an address or landmark in the city to which you are traveling
- **Project Type:** select “New Construction”
- **Details:** Select “Early Planning.”
- **SHOW RESULTS**
- **Save as a new Saved Search** so you can update it with new records before you travel

SEARCH PROPERTIES **SEARCH COMPANIES** ✕ Clear all filters

HOTEL INFORMATION

Property ID
Hotel Name
Street Address
City
State/Province Postal Code
Country
Rooms

Market
Tract (US Only)
Unbranded Hotel;
Franchise Company
Chain Scale
☒ Include like kind unbranded
Territory

Location

Hotels located within **30** km of
London, UK

Additional property details

County (US Only)
World Region 1
World Region 2
Year Built Brand Aff. Yr.
Last Reno. Date of Sale
Location Type

PROJECT TYPE

To filter by project type, check one or more boxes below and fill in the details. (Optional)

☒ **New Construction** ☐ Conversion
☐ Renovation ☐ Open & Operating

DETAILS

Early Planning
Start Date
Opening Date

TIMELINE CHANGES

☐ Changed since ☒ Click to set date
☐ 60 days ago

Type of change
Changes to:
☐ Start ☐ Open
☐ Project Stage
☐ Delays only

RECENT CHANGES

☐ Changed since ☒ Click to set date
☐ 7 days ago
Type of Change

COMPANIES

To filter by company role, select one or more boxes below and fill in more information. (Optional)

8 records found (2,143 rooms)

CANCEL **SHOW RESULTS**



Search Properties • Renovations & Conversions

SEARCH PROPERTIES **SEARCH COMPANIES** ✕ Clear all filters

HOTEL INFORMATION

Property ID
Hotel Name
Street Address
City
State/Province Postal Code
Country
Rooms

Market
Tract (US Only)
Brand
Franchise Company
FKey
Chain Scale
☒ Include like kind unbranded
Territory
hq

Location

Hotels located within 30 km of
Shanghai, China

Additional property details

County (US Only)
World Region 1
World Region 2
Year Built Brand Aff. Yr.
Last Date Date of Sale

PROJECT TYPE

To filter by project type, check one or more boxes below and fill in the details. (Optional)

☐ New Construction ☒ Conversion
☒ Renovation ☐ Open & Operating

DETAILS

Project Stage
Start Date
Opening Date

If Converting

New Brand
New Franchise Company
New Chain Scale

TIMELINE CHANGES

☐ Changed since ☒ Click to set date
60 days ago

Type of change

Changes to:
☐ Start ☐ Open
☐ Project Stage
☐ Delays only

RECENT CHANGES

☐ Changed since ☒ Click to set date
7 days ago

Type of Change

14 records found (4,124 rooms)

CANCEL **SHOW RESULTS**

How to search for hotels that will undergo a **Renovation** or **Conversion** in a city that you are visiting:

- **Location:** indicate a particular kilometer radius search of an address or landmark in the city to which you are traveling
- **Project Type:** select “Renovation” and “Conversion”
- **SHOW RESULTS**
- **Save as a new Saved Search** so you can update it with new records before you travel

Save as a new Saved Search

Search Properties • Recent Changes

How to search for all **Recent Changes** in the hotels/projects in the area to which you are traveling:

- **Location:** indicate a particular kilometer radius search of an address or landmark in the city to which you are traveling
- **Recent Changes:** check the box labeled “Changed since” and define your timeline using the calendar icon or the “days ago” selector. Scroll to the bottom of the drop down menu to select “All Changes and Updates”
- **SHOW RESULTS**
- **Save as a new Saved Search** so you can update it with new records before you travel

The screenshot shows the LE Database search interface with the following sections:

- SEARCH PROPERTIES / SEARCH COMPANIES** (Tabs)
- HOTEL INFORMATION**
 - Property ID
 - Hotel Name
 - Street Address
 - City
 - State/Province | Postal Code
 - Country
 - Rooms
 - Market
 - Tract (US Only)
 - Brand
 - Franchise Company
 - FKey
 - Chain Scale
 - ☒ Include like kind unbranded
 - Territory
 - hq
- PROJECT TYPE**
 - To filter by project type, check one or more boxes below and fill in the details. (Optional)
 - ☐ New Construction ☐ Conversion
 - ☐ Renovation ☐ Open & Operating
- COMPANIES**
 - To filter by company role, select one or more boxes below and fill in more information. (Optional)
- RECENT CHANGES**
 - ☒ Changed since ☐ Click to set date
 - days ago
 - All Changes and Updates (Dropdown)
- Location**
 - Hotels located within km of
 - Dubai - United Arab Emirates
- Additional property details**
 - County (US Only)
 - World Region 1
 - World Region 2
 - Year Built | Brand Aff. Yr.
 - Last Reno. | Date of Sale
 - Location Type
- 85 records found (20,287 rooms)**
- CANCEL / SHOW RESULTS** (Buttons)

Search Companies • Calling List of Developer/Owners and Management Companies

SEARCH PROPERTIES **SEARCH COMPANIES** ← Restore previous search × Clear all filters

COMPANY INFORMATION Check all roles

Company role

☒ Dev/Own ☒ Management

>9

Location

Office located within 30 km of

Mexico City, CDMX, Mexico

Letterhead

Contact Name

Company Name

Street Address

City

State/Province Postal Code

Country

Company ID

☐ Company has **notes or actions** written by me created or changed anytime mentioning search text

PROJECT TYPE ^ To filter by project type, check one or more boxes below and fill in the details. (Optional)

☒ New Construction ☒ Conversion

☒ Renovation ☐ Open & Operating

PORTFOLIO ^

DETAILS

Project Stage

Start Date

Opening Date

If Converting

New Brand

New Franchise Company

New Chain Scale

TIMELINE CHANGES

☐ Changed since ☒ Click to set date

60 days ago

Type of change

Changes to:

☐ Start ☐ Open

☐ Project Stage

☐ Delays only

RECENT CHANGES

☐ Changed since ☒ Click to set date

7 days ago

Type of Change

11 records found

CANCEL **SHOW RESULTS**

How to search for all **Developers/Owners** and **Management Companies** to call and schedule appointments in the area to which you are traveling:

- **Company Role:** check “Dev/Own” and/or “Management.” You can also define the company’s Portfolio Size
- **Location:** indicate a particular kilometer radius search of an address or landmark in the city to which you are traveling
- **Project Type:** check “New Construction”, “Renovation”, and “Conversion”
- **SHOW RESULTS**
- **Save as a new Saved Search** so you can update it with new records before you travel

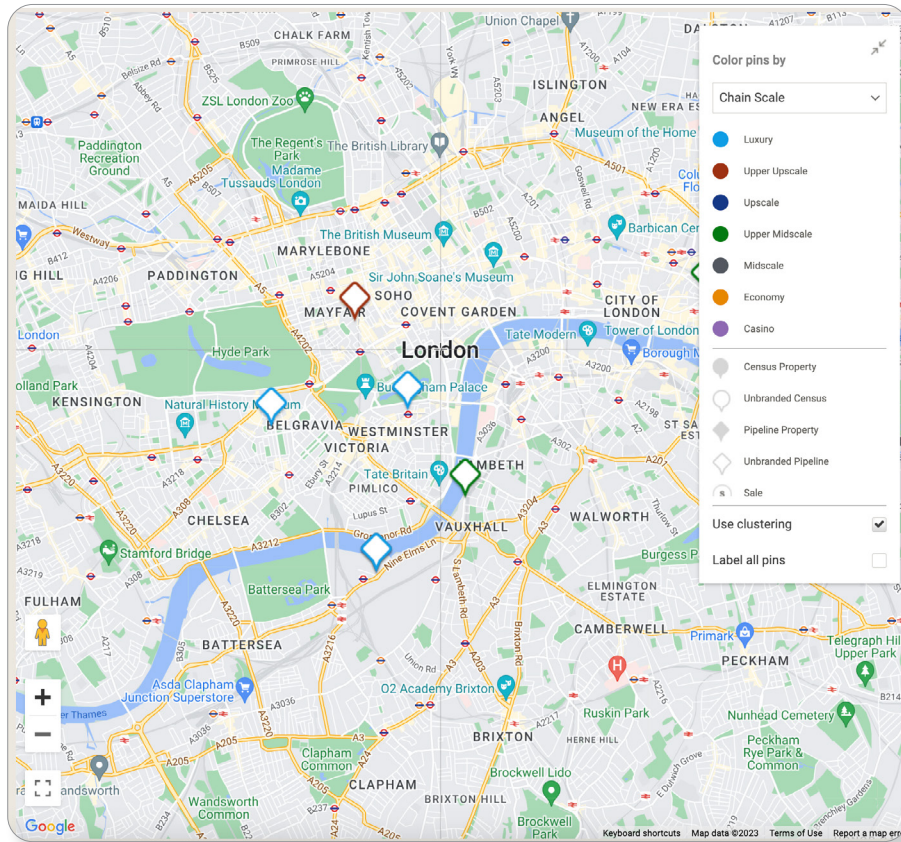
Save as a new Saved Search



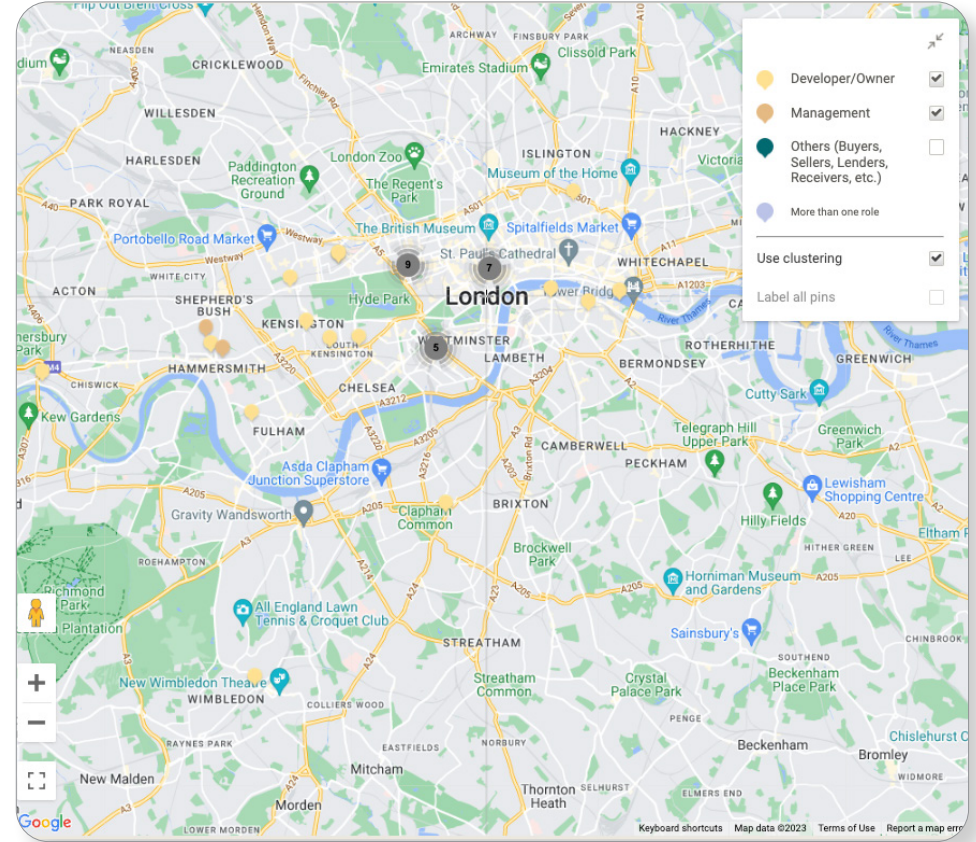
Mapping

Use LE's mapping feature to map your searches and plan logistics ahead of your business travel.

Mapping Properties



Mapping Companies



Saving Searches and Mobile App

- Ensure you always have the most current information by saving each of your searches before your business trip. Searches will update every Friday.
- Use **LE's mobile app** while traveling. From the LE app you can:
 - access your **saved searches**
 - use **click-to-call** technology to call and confirm your appointments
 - click on **Map This Location** to find a property or a company
 - use your phone's mapping to navigate to your location

